

Always Lead as You Are

Best Practices for Being a Confident, Credible Leader

Miles & Stockbridge Women's Symposium Webinar

Host: Angie Morgan and Courtney Lynch | Founders, Lead Star |
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STOCKBRIDGE P.C.

Lead Star's Founders and Best-Selling Authors of *Leading from the Front* (McGraw-Hill)

Lead Star's Founders

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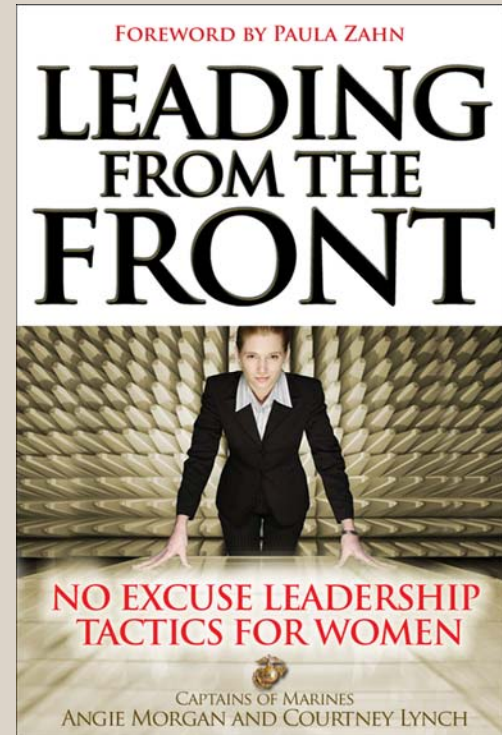
Angie Morgan & Courtney Lynch have achieved great success applying leadership principles to all of the roles they fill personally and professionally.



Leading from the Front

The lessons learned:

- Leadership relates to all areas of our life
- Most women do not choose to serve in the Marines



Leadership Makes the Difference

You will have a better future when you live your life as a leader.



Administrative Details



Questions? Contact Liz Lamirand

(703) 273 7280

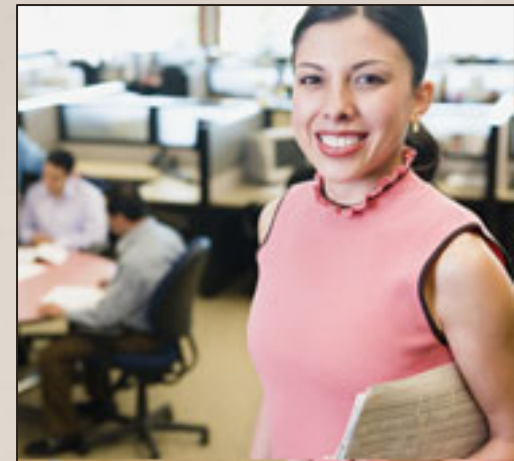
Lisa Belkin Piece: Key Points

- Default mental image of a leader is male
- Women can't win
- Whatever is valued, women seem to lack it



Lisa Belkin Piece: Positive Points

- What we are learning helpful – behaviors are harming women and they can change
- Most of what we learn shows that the problem is with perception, not with women



Admiral Grace Hopper

*You don't manage
people, you manage
things. You lead people.*

The True Definition of a Leader

A leader is someone who
Influences outcomes
and
Inspires others



Always Lead as You Are



Leadership Practice #1

Meet and Exceed All Standards

- Narrow your say-do gap
- Be fanatical about standards

Breakout Session #1

A leader takes people where they want to go. A great leader takes people where they don't necessarily want to go but ought to be.

- Rossalyn Carter

Leadership Practice #2

Emotional Resolve

- Save the drama for your mama
- Think before you act, especially before you overreact

The Test ...

*The day people stop bringing you
their problems is the day you have
stopped leading them.*

- Colin Powell

Leadership Practice #2

Emotional Resolve

- Save the drama for your mama
- Think before you act, especially before you overreact
- Don't cry over something that won't cry over you

Breakout Session #2

The leadership instinct you are born with is the backbone. You develop the funny bone and the wishbone that go with it.

- Elaine Agather

Leadership Practice #3

Service-Based Leadership

- The most effective way to enhance morale
- Does not have to be grand, but it does have to be sincere
- Service is about empowering – not enabling or coddling

Resist the Urge to Stereotype

Jump to conclusions about where people are coming from and they will resist going where you want them to go

- Dr. Mark Goulston

Breakout Session #3

*Kind words can be short and easy
to speak, but their echoes are truly
endless.*

- Mother Theresa

Leadership Practice #4

Authenticity

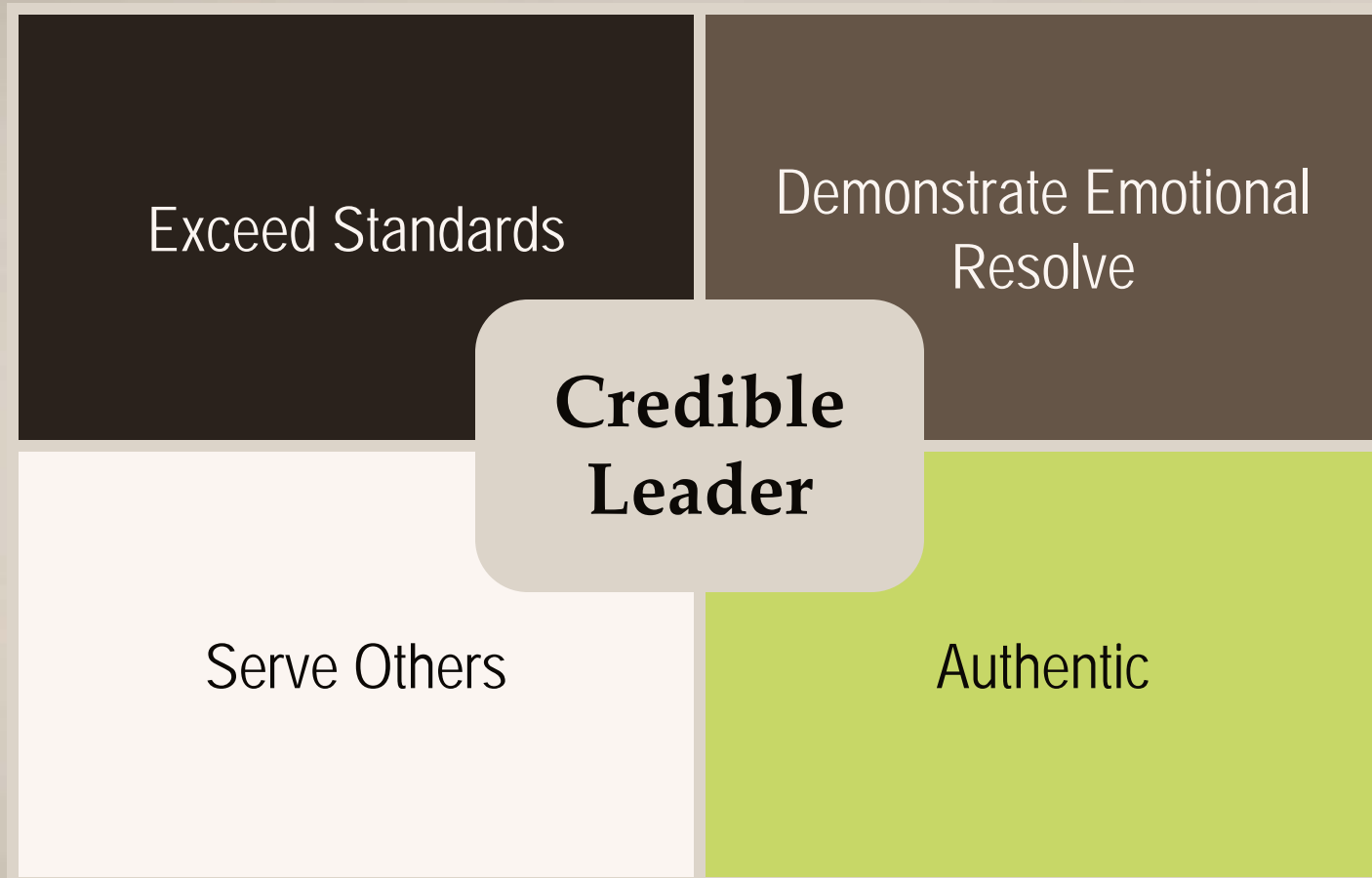
- Embrace your strengths, improve upon weaknesses
- Strive for respect

Breakout Session #4

*The trouble is, if you don't risk anything,
you risk even more.*

- Erica Jong

Leading as You Are Leads to Credibility



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Questions?
*Press *1*
or
Type in message

DEEP RELATIONSHIPS. FORWARD THINKING. AND NOT JUST ONE LAWYER. A TEAM.

Next Steps

To Advance Your Leadership Journey

- Miles & Stockbridge is providing you a complimentary subscription to Lead Star's eBook Series – you will receive four eBooks throughout the next year
- Visit Lead Star online at www.leadstar.us
- Enlist in Lead Star's Boot Camps – October 8 in Minneapolis, October 29 in Washington D.C.